

Message Text

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PAGE 01 BONN 13927 311556Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----024726 312019Z /21

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FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 0735

USMISSION USBERLIN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

UNCLAS BONN 13927

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: ADS REQUEST - SUBURBAN ELECTRONICS,

DAYTON, OHIO

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA PETER STOY

YORCKSTRASSE 36

D-1000 BERLIN 61, GERMANY

CONTACT: HERR PETER STOY

PHONE: (030) 216-43-79

COMMENT: FIRM IS A MEDIUM-SIZED WEST BERLIN DISTRIBUTOR
OF MOTORCYCLE ACCESSORIES IN LOCAL MARKET. FOR PRO-
DUCT LINES OFFERED THERE COULD BE GOOD MARKET IN BER-
LIN. INTERESTED FIRM WAS ESTABLISHED IN 1972; EMPLOYS
6. WELL-MANAGED COMPANY HAS ACHIEVED SUBSTANTIAL EX-
PANSION OF ITS MARKET SHARE IN RELATIVELY BRIEF TIME.
COMPANY HAS FINE RECORD OF SUCCESS IN LAUNCHING NEW
PRODUCTS IN BERLIN. MR. STOY WOULD LIKE ADDITIONAL IN-
FORMATION SPECIFICATIONS IN GERMAN, IF AVAILABLE. HE

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DESIRE DIRECT CONTACT WITH THE ADS CLIENT.

DIPL. ING. H. WALLFASS

VIERSENER STR. 230

D-4050 MOENCHENGLADBACH

CONTACT: MR. PETER NUNKESSER, GEN. MGR.

PHONE: 02161-15450

COMMENT: FIRM ESTABLISHED 1945, EMPLOYS 13. ANNUAL SALES DM 2 MILLION. FINANCIAL REF.: DEUTSCHE BANK AG AND STADTSPARKASSE, BOTH LOCATED IN 4050 MOENCHENGLADBACH, REPUTATION: GOOD. COMPANY ENGAGED IN DISTRIBUTING PERSONAL SAFETY DEVICES AND DETECTION EQUIPMENT, SINCE MONTHS FIRM SEEKS TO EXPAND BUSINESS LINE WITH U.S. PRODUCTS. HIGHLY INTERESTED IN SUBURBAN ELECTRONIC LINES.

EYSEL MOTOR SPORT GMBH
GELNHAEUSER STRASSE 3
D-6456 LANGENSELBOLD
CONTACT: HUGO F. EYSEL, PRESIDENT
PHONE: 06184-2751
TELEX: 4 184 797
COMMENT: PROMINENT WHOLESALER, RETAILER, IMPORTER OF MOTORCYCLES AND ACCESSORIES. ONE OF THE LARGEST FIRMS OF THIS KIND IN WEST GERMANY. LOCATED NEAR FRANKFURT. HAS EXPERIENCE IN IMPORTING FROM U.S. AND IS FAVORABLY KNOWN TO THIS POST.

LENTZ, AUTOAUSRUESTER
OSTEFELD STR. 32
D-2000 HAMBURG 54
CONTACT: MR. LENTZ
PHONE: 040-566091
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APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 31 jul 1978
Decapton Date: 01 jan 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
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Review Action: RELEASED, APPROVED
Review Content Flags:
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Status: NATIVE
Subject: ADS REQUEST - SUBURBAN ELECTRONICS, DAYTON, OHIO THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
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vdkgwkey: odbc://SAS/SAS.dbo.SAS_Docs/0109366a-c288-dd11-92da-001cc4696bcc
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